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India.
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Website : www.godrejcp.com
CIN : L24246MH2000PLC129806

August 7, 2025

BSE Limited

Corporate Relations Department
Phiroze Jeejeebhoy Towers, Dalal Street,
Fort, Mumbai - 400 001
Scrip Code: 532424

The National Stock Exchange of India Limited

Exchange Plaza,
Bandra-Kurla Complex,
Mumbai 400 051
Symbol: GODREJCP

Dear Sirs,

Subject: Investor Presentation

We attach herewith a copy of the Investor Presentation on Unaudited Financial Results of the Company for the Quarter ended June 30, 2025.

Please take the above information on record.

Thank you.

Yours faithfully,
For Godrej Consumer Products Limited

Tejal Jariwala
Company Secretary & Compliance Officer
(F9817)

Encl: As above



Q1 FY2026 Performance Update

August 07, 2025



Disclaimer

Some of the statements in this communication may be “forward looking statements” within the meaning of applicable laws and regulations. These forward-looking statements are based on currently available information, current assumptions and expectations and projections about future trends, which are inherently subject to risks and uncertainties that may cause actual results to differ substantially from those expressed or implied in those statements. Such risks and uncertainties include, but are not limited to, general industry and market conditions, changes in industry structure, changes in Indian and international political and economic environment, domestic and global demand and supply conditions, changes in tax regimes, government regulations, import duties, exchange rate fluctuations, corporate actions including acquisitions, litigation or regulatory proceedings and labour relations. Investors are advised to exercise caution and not place undue reliance on any forward-looking statements. The Company does not undertake to update, amend or revise any forward-looking statement, whether as a result of any new information, subsequent development, future events or otherwise

The Goodness Manifesto

OUR PURPOSE

Bringing the goodness of health and beauty to consumers in emerging markets

OUR VALUES



OUR STRATEGY

Lead through category development



Funded by simplification



OUR OPERATING PHILOSOPHY

- 1 Less is more; Much less is much more
- 2 Consumer first, Business second
- 3 Think local, Act global
- 4 Tomorrow before today
- 5 People and planet, alongside profit

OUR MEASURES

- 1 Industry beating UVG
- 2 More spends on brands, Less on cost to serve
- 3 More automation, Less working capital
- 4 More diversity, Less environmental impact

FINANCIAL PERFORMANCE UPDATE

Key highlights

5%

**Standalone
UVG[^]**

8%

**Consolidated
UVG[^]**

10%

**Consolidated
revenue
growth**

-3%

**Consolidated
EBITDA
growth**

Revenue driven by strong UVG performance; Pricing growth as per expectation

Growth (year-on-year)	Consolidated Business	Standalone Business
Underlying Volume Growth	8%	5%
Net Sales	10%	8%
Net Sales (Constant Currency)	11%	-
EBITDA	-3%	-6%
Net Profit (Reported)	0%	-4%
Net Profit (without exceptional and one-off items)	0%	-4%

Double-digit revenue growth driven largely by all parts of the business

Geography	Sales (₹ crore)	Growth (Year-on-year)	Constant Currency Growth (Year-on-year)
Standalone	2,307	8%	-
Indonesia	448	-4%	-4%
Africa, USA & Middle East	706	30%	29%
Latin America and Others	224	18%	29%
Total Net Sales	3,642	10%	11%

Note: Total Net Sales includes the impact of contra and inter company eliminations

EBITDA margin remains impacted due to cost headwinds

	Consolidated	Standalone	Indonesia	Africa, USA & Middle East	Latin America & Others
Q1FY26 Operating EBITDA margin*	19.2%	21.6%	21%	12.8%	8.2%
Growth in EBITDA (y-y)	-3%	-6%	-13%	15%	102%

* After adjusting business support charges, royalty and technical fees

Net profit reconciliation statement

Consolidated Business	Q1 FY2026	Q1 FY2025
(A) Net Profit (Reported)*	452	451
(B) Exceptionals (Post tax):		
Restructuring costs	–	19
Others (Litigation Settlement)	20	–
(C) Net Profit (Without exceptional and one-off items) (A+B)*	472	470

*All values are in ₹ crore and rounded off

STANDALONE BUSINESS UPDATE

Home Care (1/3): Solid performance in Household Insecticides led by double-digit growth in Electrics

- Strong high single-digit UVG; Electrics delivering double-digit growth and incense sticks growing ~2.5X
- Strong market share gains across all key parts of the portfolio
- Non-mosquito portfolio grew strong double-digit UVG post the launch of Mini ARG



Home Care (2/3): Air Freshener continues to deliver consistent and strong double-digit growth

- Robust double-digit growth in the category with broad-based growth across formats
- Aer-O continues to scale, growing ~2x; Aer Spray delivered excellent growth due to the shift in value from trade to consumer
- New launch of Aer Plug in the market
- Continue to be market leaders in the category, gaining market share

Godrej
aer



Switch  **ON**
Khusboo
Last up to 60 Days

Home Care (3/3): Sustained solid performance in Fabric Care

- Fabric Care delivered strong double-digit UVG for the sixth consecutive quarter
- Continue to gain market share on the back of strong gains in Fab



Personal Care (1/3): Personal Wash witnessing price-volume rebalancing driven by commodity volatility

- Subdued performance with flattish revenue due to competitive pricing, trade margins and grammage reduction
- Market share continues to be positive
- Expect similar margin pressure in Q2; however, H2FY26 likely to see return to normalised margins led by moderation in palm

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से भरपूर



Godrej
No.1

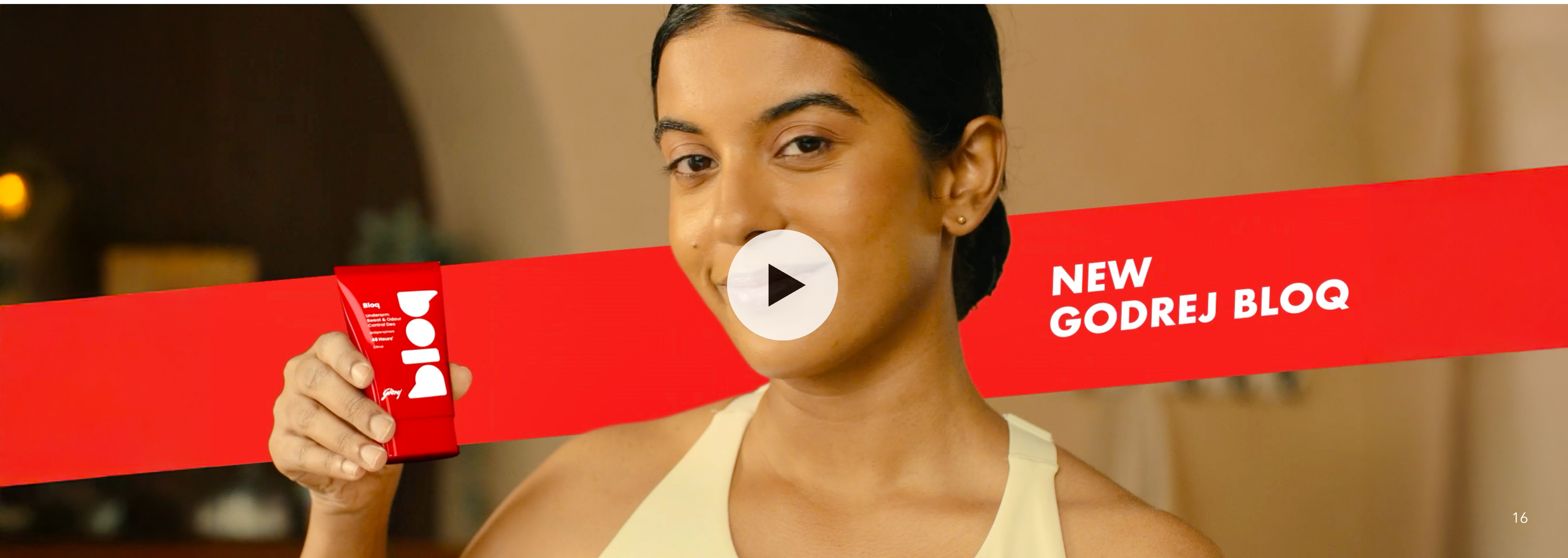
Personal Care (2/3): Hair Colour delivered a strong double-digit performance

- Double-digit UVG in Hair Colour led by impressive performance in Crème and Shampoo Hair Colour
- Market share continues to be positive across our key bets on both Crème and Shampoo Hair Colour



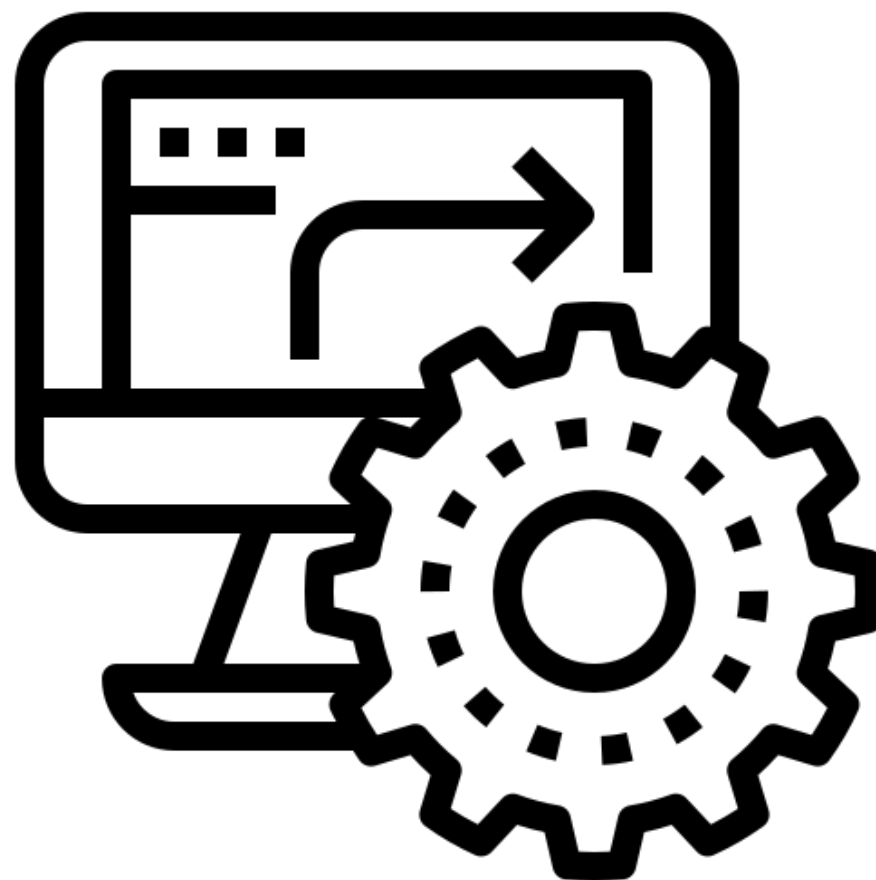
Personal Care (3/3): Good performance in Perfumes & Deodorants

- Perfumes and Deodorants portfolio grew at mid-teens
- New launch of Amazon Woods 4X has witnessed good repeat rates
- Bloq Anti-perspirant, launched in Tamil Nadu, has seen positive traction and strong repeats

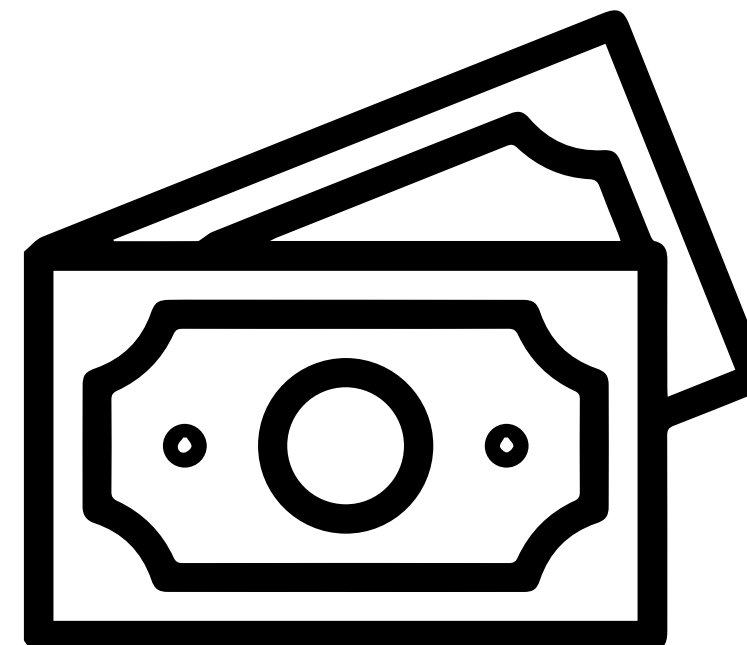


Cost efficiency in media

**Automated
in-house tools**



**Media scale-up,
direct digital buying**



New agency

essencemediacom****
A WPP Media Brand

Initiatives have yielded 150-200 bps of savings in A&P as planned

Delivered high single-digit sales growth

Category	Sales (₹ crore)	Growth (Year-on-year)
Home Care	946	16%
Personal Care	1,255	1%
Total Net Sales	2,307	8%

INTERNATIONAL BUSINESS UPDATE

Indonesia faced a difficult quarter

- Macro headwinds and increased competitive pricing intensity led to flat UVG, sales decline of 4% (both Constant Currency and INR); EBITDA declined by 13%



Stella
CAR FRESHENER

**Travelling Happy,
Mobil Stellalu Wangi.**

Stella Car Gel, get that new car smell.

Indonesia: Hair Colour and Baby Care continue to deliver in a tough environment

- Hair Colour continued its strong run of performance and delivered double-digit growth led by Shampoo Hair Colour
- Baby Care continued to grow and gain market share



Africa, USA & Middle East: Strong growth led by Hair Fashion and launch of Air Fresheners

- The launch of new products in Hair Fashion has started giving positive performance across key markets
- Strong launch of Aer Pocket in Nigeria, South Africa, Mozambique and Zambia; good traction and repeat sales
- Hair Care range continued to deliver strong double-digit growth across Africa



ENVIRONMENTAL, SOCIAL, AND GOVERNANCE UPDATE

Our ESG targets for FY2025-26 and Q4 FY2025 performance



Vision	Goals for FY2025-26	Performance update
Influence sustainable consumption	Ensure efficient waste management systems for 7 municipalities in India diverting over 8,000 MT of waste from landfills	Ongoing community waste management projects in 5 municipalities Close to 15,000 MT waste diverted including over 2,500 MT of plastic waste since inception of the initiative
	20% reduction in packaging intensity. 80% of plastic used to be recyclable. Rigid plastics to be replaced by 30% recycled plastic by the fiscal year 2025-26. Flexible plastics to be replaced by 10% recycled plastic by the fiscal year 2026-27 and multi-layer plastics to be replaced by 5% recycled plastic by the fiscal year 2026-27.	Reduced plastic intensity by 20% Plastic recyclability is at 63%
	Ensure one-third of all products are greener than in 2020 by carrying out lifecycle assessments (LCA) for major products (80% coverage by revenue)	Completed LCAs of products covering 41% of our global revenues
	<ul style="list-style-type: none">Cover 75% of GCPL suppliers in India (by procurement spends), and 50% for our other geographies, under our sustainable supply chain policy.Source 100% of paper packaging from sustainable sources.	70% of India suppliers (by spend volume) covered under our new supplier ESG assessment and engagement program for FY25 that covers BRSR value chain disclosures and beyond

Note: *India targets reported. We have similar targets for international locations.

Our ESG targets for FY2025-26 and Q4 FY2025 performance



Vision	Goals for FY2025-26	Performance update
Lead in sustainability action	45% reduction in GHG emission intensity and carbon neutrality for Scope-1&2 from FY11 baseline	47% reduction in GHG emission intensity
	40% reduction in specific energy consumption from FY11 baseline	32% reduction in specific energy consumption
	Achieve 35% renewables in energy mix	35% of energy is from renewables
	Achieve 40% reduction in water intensity while maintaining water positivity	30% reduction in water intensity and continuing to be water positive
	Achieve zero liquid discharge and maintain zero waste to landfill	Continue to be zero waste to landfill and zero liquid discharge
	Announce our commitment towards the global Science Based Targets initiative (SBTi) and publish our roadmap and targets for emissions reduction	Re-evaluating scope III emissions and resubmitting for SBTi validation and committed to internal Scope 1 and 2 Net-zero by 2035, inline with SBTi.
	Achieve 100% EPR compliance	Plastic neutral and on track to be 100% EPR compliant

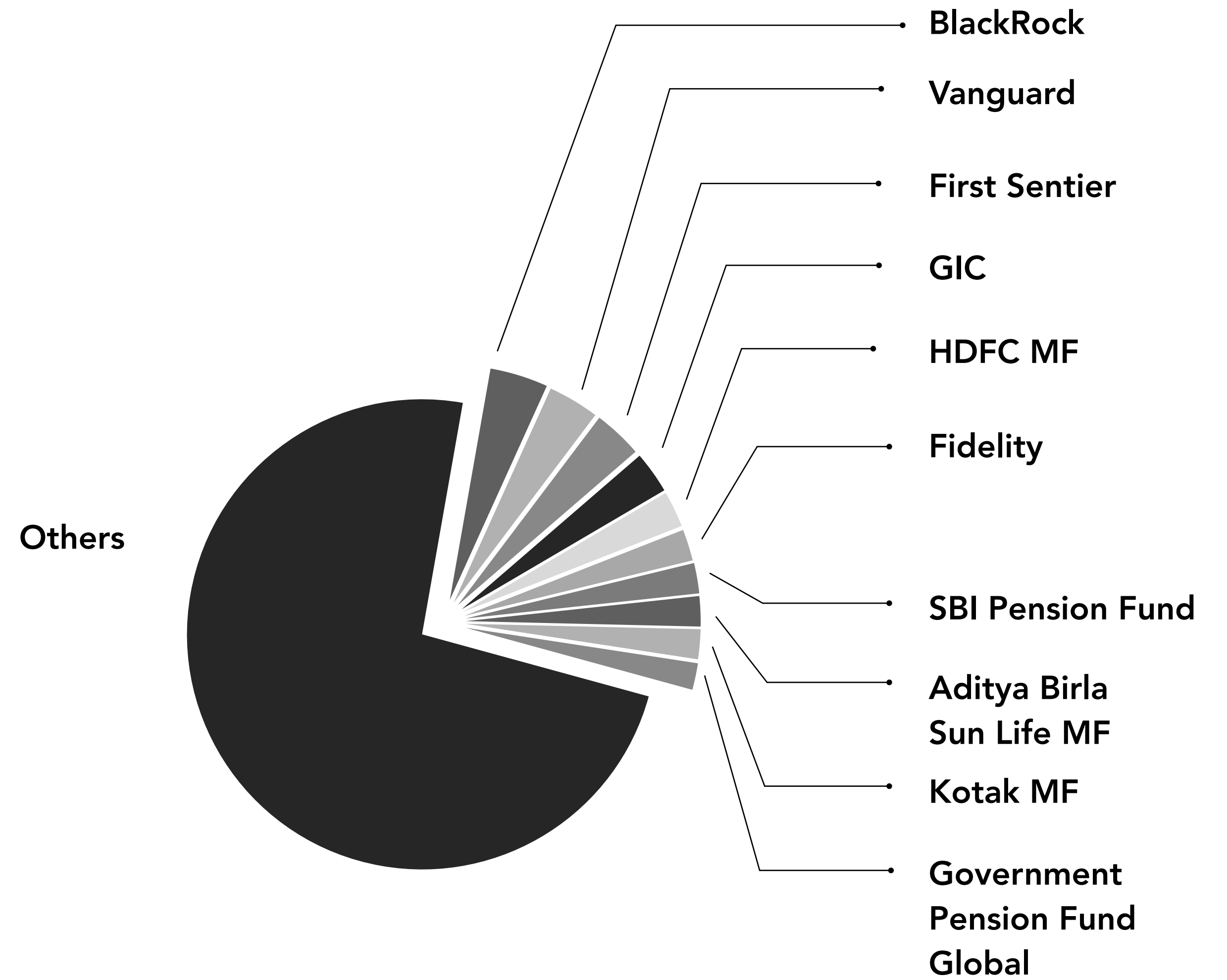
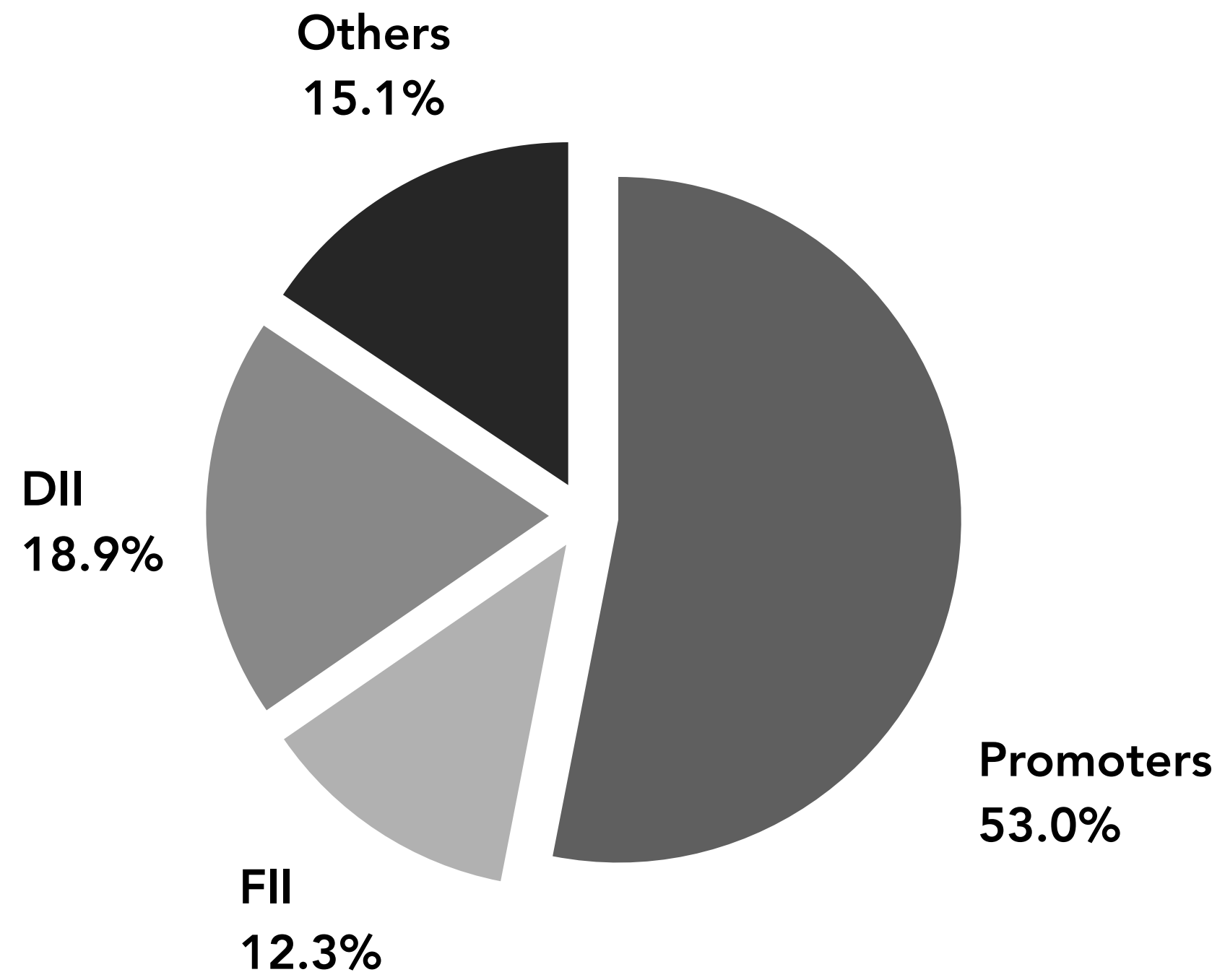
Note: *India targets reported. We have similar targets for international locations.

Our ESG targets for FY2025-26 and Q4 FY2025 performance



Vision	Goals for FY2025-26	Performance update
Equip communities with skills that empower Improve health and well-being Nature – water, carbon and biodiversity	Complete exit strategy	1,99,000 women trained since 2013. Achieved 45% income increase and 51% increase in client footfall for beneficiaries. SROI study revealed a social return of at least INR 5 for every rupee invested in the programme.
	Protect 30 million people against vector-borne diseases	Directly reached out to over 19 million people at the end of FY25 since FY16. Total 6,750 villages made malaria free till date 77% reduction in dengue cases in areas where we implemented interventions in FY25
	Develop 3,000 ha of land for water, carbon and biodiversity management	Sequestered about 20,000 tCO2e carbon; offsetting over 20% of our global emissions 9.2 million m3 water conserved; offsetting 12x GCPL's annual water use (global)

SHAREHOLDING PATTERN



Contact Us

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Thank you



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